

Module 12: Supplier Partnership System

Summary

Build strategic supplier relationships to improve planning, execution, and growth.

Sections & Action Items

Align Goals

- Share pipeline with supplier
- Schedule check-ins
- Review performance

Use Tools

- Integrate supplier tools
- Use measuring & promotions
- Improve workflow integration

Plan Materials

- Use PO templates
- Monitor pricing
- Plan ahead

Reflection Question

Are you treating your supplier as a vendor or partner?

Next Steps

1. Schedule planning meeting
2. Share pipeline
3. Integrate one tool
4. Module 12: Supplier Partnership System

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CABINETS

Module 12: Supplier Partnership System Worksheet

How to Use: Identify ONE improvement to act on.

Partnership Level

Do you plan with supplier? ☐ Yes ☐ No

Where is communication weak? _____

Score (1-5): _____

Tool Use

Are tools integrated? ☐ Yes ☐ No

What is unused? _____

Score: _____

Planning

Are materials planned ahead? ☐ Yes ☐ No

Where do delays occur? _____

Score: _____

30-Day Action

1 improvement: _____

Owner: _____ Deadline: _____

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