

WIN MORE JOBS. KEEP YOUR MARGINS.

Strategies Every Contractor Needs in Today's Market

September 17, 2026 | 11:00 AM - 12:00 PM

1204 S. Batesville Rd. | Greer, SC



Join Andres Beltran, Founder of Build. Lead. Win., for a fast-paced, practical session designed specifically for contractors looking to grow despite today's challenges

What You'll Learn

How to Create Opportunities in a Down Market

- Generate demand when leads slow down
- Identify hidden revenue opportunities in your market
- Keep your pipeline full during uncertain conditions

How to Differentiate Yourself in a Saturated Market

- Stand out from competitors selling similar products
- Build a stronger value proposition
- Become the contractor customers remember and trust

How to Increase Your Closing Ratio Without Competing on Price

- Win more jobs without discounting
- Sell value instead of price
- Improve profitability while increasing conversions



*Come for the Insights.
Stay for Lunch*

